

At GreenKite, we know the unique risks and challenges insurers face when delegating authority to third parties. With our extensive experience working both with and for insurers, we understand the critical need for robust oversight models that ensure appropriate underwriting controls, monitoring, and reporting tailored to your portfolio's risk profile and size.

Our industry expertise allows us to offer tailored support, leveraging existing frameworks to create streamlined, risk-based processes. This ensures effective governance and gives you a commercially competitive edge, making you easy to do business with while adhering to regulatory requirements.

Partner with GreenKite to confidently manage your third-party relationships, safeguard your reputation, and enhance customer outcomes. Let us help you navigate the complexities of delegation with ease and ensure regulatory compliance and service quality in these critical partnerships.

## HOW WE HELP

- **Comprehensive Oversight Framework:** We can support you in streamlining and enhancing your existing framework to reduce complexity and make you easier to do business with whilst ensuring robust control and oversight
- **Due Diligence:** Application of a risk based proportionate approach to financial, operational, and regulatory risks to onboard/renew the right partners quickly and efficiently
- **Efficiency:** Focus your team on management of risk instead of administrative workload to enhance oversight
- **Mentor and Develop:** Mentor teams on best practise oversight across key risk functions making sure they appreciate the commercial complexities of delegated business
- **Expertise:** Our unparalleled experience in general insurance (including the Lloyd's and London market) sets us apart, providing tailored solutions that align with your business goals

## SERVICES

Ensuring robust oversight of your third parties, safeguarding compliance, optimising performance, and developing a long-standing relationship based on trust is essential to effective management of delegated authority partners.

We understand the challenges insurers face in finding reliable delegated authority partners who align with their values and consistently deliver on commitments.

At GreenKite, we leverage our extensive industry experience to help you navigate the complexities of delegated partners through robust and proportionate oversight.

### Targeted oversight models

We design risk-based oversight models that foster strong, lasting partnerships tailored to your specific business needs.

### Technology solutions

Our experts provide advice and guidance on how to leverage technology to maximise efficiency and capture key data points throughout the contract.

### Data strategy development

We help you develop and deliver a third-party data strategy that guarantees consistent and structured data, reliable reporting mechanisms, and the data to evidence regulatory compliance.

### Supply chain oversight

We ensure that you have effective management and oversight of your entire supply chain for optimal performance.

### Building operational resilience

We support you in enhancing operational resilience across internal and third-party relationships through robust oversight, processes, and reporting mechanisms.

### Strategic renewal processes

We design renewal processes that are aligned with your business goals which are easy to manage, ensuring strategic success whilst identifying key risks.

### Clear and compliant contracts

We assist with developing third-party contracts that are clear, meet regulatory requirements, follow industry best practices, and align with your operational needs.

### Pre-renewal risk assessments

Our team perform risk assessments pre renewal, empowering you to make more timely and informed decisions.

### Expert support in product assessments

We provide market-leading expert support for product and fair value assessments, backed by the latest regulatory insights and best practices.

### Framework maturity evaluation

We evaluate the maturity of your existing framework and implement targeted, risk-based enhancements for continued improvement.

### Customer outcomes monitoring

We assist in the development of a robust customer outcome monitoring framework, enhancing your renewal decisions and ensuring compliance with consumer duty.

## WHY CHOOSE GREENKITE?

We are of the market, for the market – our multidisciplinary team of insurance experts offer the benefit of their extensive experience in all aspects of delegated authority.

Access deep and broad technical expertise, directed by informed strategic advice and delivered with current market best practice in mind. In addition to an extensive library of templates and reports, we can provide a tailored blend of seasoned expertise through an engagement model designed for your specific needs.

Our commitment to truly collaborative consultancy and dedication to excellent client service provides clients with a long term, trusted partner on whom they can rely, to help grow their business and avoid potential pitfalls.

## OUR APPROACH

Accountability matters – we believe in the importance of having a single, senior, dedicated point of contact for every client who is responsible for the overall success of the engagement. Throughout each client relationship, we continually review and reassess resources to ensure we are deploying the appropriate multidisciplinary team that will deliver real value for every client.

Unlike competitors, we do not flood projects with junior technicians, overseen by managers who are often one step removed. We work closely with each client to understand their unique requirements, then strategically apply appropriate technical expertise in the appropriate areas.

This approach delivers actionable, cost-effective solutions to our clients and material improvements to their bottom line.

## WE ARE GREENKITE

GreenKite is an award-winning, B Corp-certified, independent professional services consultancy, operating in the UK insurance market. We deliver practical, sustainable solutions that efficiently support internal change while ensuring future resilience and regulatory compliance.

Our flexible solutions are built around three core pillars and underpinned by our team's extensive market expertise and commitment to meaningful collaboration to ensure the best possible client outcome.



## HOW CAN WE COLLABORATE?

Talk to us about how we can address your challenges.

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