



SYSTEM SELECTION AND IMPLEMENTATION

Elevating your team with our expertise in systems and solutions



At GreenKite, we excel in transforming your operational model, processes, and data needs through the use of technology. Our team of business experts understands the complexities of selecting, implementing, and adopting new technology solutions. What sets us apart is our unique approach to guiding you through the process with the independence needed to select the right solution for you.

We support your business by considering all aspects, providing SME support on your chosen transformation to ensure the best outcomes for your business. Technology change can be complex, but we simplify the process, ensure clarity of your requirements, and build strong relationships with technology vendors with complete independence.

Our tailored solutions and strategic insights make your life easier and the technology change in your business much smoother.

HOW WE SUPPORT YOU

- **Technical Expertise:** GreenKite possesses deep knowledge of various systems available in the insurance market
- **Independent:** We are not tied to any system vendor, ensuring we find the perfect solution for your business
- **Strategic:** We have a proven track record of developing and implementing resilient IT strategies aligned with your business goals
- **Project Management:** Our experienced project managers oversee the entire selection and implementation process
- **Tailored Solutions:** Our services are customised to fit your business needs, providing the support you need when you need it

KEY AREAS

We provide hands-on support to you and your team, using our experience to help you unlock the full potential of the technology for your firm.

Review and assess

We conduct a thorough review of your current systems and operational practices, understanding and documenting your business drivers.

Requirement gathering

We gather functional and non-functional system and process requirements, ensuring management information, data, and reporting are included.

RFP process

We design and oversee a business-led RFP process, ensuring business benefits are articulated. We manage key stakeholders and vendor relationships.

Vendor management

We introduce you to specialist suppliers, manage proof of concept where required, and develop a contractual relationship with your chosen vendor that protects your business.

Implementation

We provide industry-standard project management and are uniquely positioned to offer SME advice tailored to your business, representing your interests as the subject matter expert to support your business stakeholders and ensure effective delivery of the project through our hands on approach.

Operational processes

We design and support the introduction of new ways of working, document processes and procedures, create tailored training, and handle all aspects of BAU handover.



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WHY CHOOSE GREENKITE?

We are of the market, for the market – our multidisciplinary team of insurance experts offer the benefit of their extensive experience in all aspects of delegated authority, compliance and assurance.

Access deep and broad technical expertise, directed by informed strategic advice and delivered with current market best practice in mind. In addition to an extensive library of templates and reports, we can provide a tailored blend of seasoned expertise through an engagement model designed for your specific needs.

Our commitment to truly collaborative consultancy and dedication to excellent client service provides clients with a long term, trusted partner on whom they can rely, to help grow their business and avoid potential pitfalls.

OUR APPROACH

Accountability matters - we believe in the importance of having a single, senior, dedicated point of contact for every client who is responsible for the overall success of the engagement. Throughout each client relationship, we continually review and reassess resources to ensure we are deploying the appropriate multidisciplinary team that will deliver real value for every client.

Unlike competitors, we do not flood projects with junior technicians, overseen by managers who are often one step removed. We work closely with each client to understand their unique requirements, then strategically apply appropriate technical expertise in the appropriate areas.

This approach delivers actionable, cost-effective solutions to our clients and material improvements to their bottom line.

WE ARE GREENKITE

GreenKite is an award-winning, B Corp-certified, independent professional services consultancy, operating in the UK insurance market. We deliver practical, sustainable solutions that efficiently support internal change while ensuring future resilience and regulatory compliance.

Our flexible solutions are built around three core pillars and underpinned by our team's extensive market expertise and commitment to meaningful collaboration to ensure the best possible client outcome.



HOW CAN WE COLLABORATE?

Talk to us about how we can address your challenges.

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