



TRAINING AND DEVELOPMENT

Expert led learning for confident, compliant, and capable teams.

GREENKITE



At GreenKite, sharing expertise is at the heart of everything we do. Our training equips teams to strengthen governance, apply practical knowledge, and drive meaningful transformation. Delivered online, face-to-face, or through bespoke sessions, programmes combine technical insight, mentoring, and hands-on tools.

Focused, commercial, and practical, our learning solutions give teams the confidence to act, make informed decisions, and embed improvements that stick. Whether regulatory, operational, or strategic, every session is designed to be educational, intensive, and directly relevant to real-world challenges.

WHY GREENKITE FOR TRAINING AND DEVELOPMENT

- **Full-Cycle Expertise:** Insight across the entire insurance lifecycle.
- **Regulatory Alignment:** Practical training in line with FCA, Lloyd's, and local requirements.
- **Flexible & Collaborative:** Tailored programmes delivered to meet your business needs and support long-term value.
- **Hands-On Learning: Tools,** practical aides, and guidance that embed knowledge.

OUR SERVICES

Bespoke Practitioner & Senior Training

- Tailored sessions focused on technical skills and practical application.
- Designed for both practitioners and senior teams addressing real world challenges.

Hands-On Tools & Practical Aides

- Case studies and workbooks to embed learning into daily operations.
- Practical toolkits and guides support improvement and change.

Mentoring & Expert Guidance

- Access to subject-matter experts across regulatory, technical, and commercial areas.
- One-to-one and team mentoring to reinforce best practice.
- Focused coaching for practical problem-solving.

Regulatory & Accredited Training

- Online Insurance Training.
- Mandatory technical courses and broader business skills.

Market Insight & Technical Knowledge

- Focus on the general insurance lifecycle, market trends, and technical expertise.
- Emerging technology and innovation updates to support decision-making.



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OUR TEAM

Founded in 2019 by a team of insurance specialists, we have carefully curated a formidable team of diverse industry experts, each with long-standing track records in their respective fields. Our team shares a real appreciation for the power of cross-functional collaboration and a universal commitment to deep industry knowledge and excellent client service.

OUR APPROACH

Accountability matters - we believe in the importance of having a single, senior, dedicated point of contact for every client who is responsible for the overall success of the engagement. Throughout each client relationship, we continually review and reassess resources to ensure we are deploying the appropriate multidisciplinary team that will deliver real value for every client.

We work closely with each client to understand their unique requirements, then strategically apply appropriate technical expertise in the appropriate areas.

This approach delivers actionable, cost-effective solutions to our clients and material improvements to their bottom line.

OUR ETHOS

We are committed to a collaborative, partnership-led approach, placing client needs at the heart of everything we do. Guided by high standards of performance, accountability, and transparency, our B Corp certification reflects this ethos. Through our consultancy and Principal platform, we support insurance businesses with practical, commercially focused solutions that strengthen governance and drive meaningful outcomes.



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